## 6 THINGS CUSTOMERS LOVE ABOUT M. CONLEY

Or "How to Live to be Over 100!"



Jim Collins, author of "Built to Last," wrote: "Companies that survive 100 years or longer are a special and rarefied group."

An analysis by Standard & Poors for USA Today lists just 23 private firms in the U.S. are 100 years or older.

Facts like these make us feel pretty good about ourselves, but it's the way our customers feel about us that keeps us feeling good about the next 100 years.

# Here are 6 Reasons People Like Doing Business with Ohio's Oldest Distributor

#### 1. THE M. CONLEY SERVICE CENTER

We service the equipment we sell in our own facility minimizing downtime and helping you control costs

### 2. VENDOR-MANAGED INVENTORY SERVICES

Customers who take advantage of this service love the convenience and the assurance they won't ever run out of products they need.

#### 3. NO SERVICE CHARGES

Our goal is to save you money not add costs.

#### 4. SHIPMENTS ON OUR OWN TRUCKS

No waiting for a delivery service to respond. We get it there when you need it.

#### 5. NETWORK MEMBERSHIP

It gives us \$16 billion woth of buying power to help our customers save money.

#### 6. WEB SITE ORDERS

Our job is to make your job easier